1987

Guy Simonian
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OBJECTIVE:

Management of the University of Massachusetts Computing Center.

EXPERIENCE:

January 1985-present
Digital Equipment Corporation
West Hartford, Connecticut

Provided technical support for marketing efforts in the Insurance industry by
working directly with sales representatives and clients. Delivered
presentations, demonstrations, and solutions to the prospective customer.
Coordinated the efforts of different work groups and individuals within
Digital to deliver a customized executive information system to the executive
offices of a large client. Managed systems in data centers of new clients.
Received corporate authorization to present proprietary information
disclosures in the field of CASE; computer aided software engineering.
Managed customer visits by coordinating efforts between field sales, product
marketing and product engineering to present strategies and existing
capabilities in a local Application Center for Technology.

1982-1984
Digital Matrix Corporation, formerly the Hi-G printer company.
Bloomfield, Connecticut

Principle software engineer developing and testing printer controller software
under micro processor control. Authored both user and programming manuals for
the printer product line.

1980-1981
Talcott Mountain Science Center for Student Involvement
Avon, Connecticut

Instructed gifted students in computer science programming projects on PC's.

1979-1980
Charles T. Main Engineering Consultants
Boston, Massachusetts

Scientific programming in Fortran and PL/I developed under VM CMS and
delivered under MVS.